

# Code: Green Comparison Worksheet

Rev. 1

This worksheet will help you identify if **Code: Green** will be beneficial to your cleaning process. Choose your most versatile product you currently use today. Compare this product against **Code: Green**.

## Current Product      Code: Green

### Product Usage

(Place a "X" next to each category you used your chemical. Place a "-" next to each category you needed another product to complete this task)

Pre-Spray:	_____	_____
Traffic Lanes:	_____	_____
Extraction:	_____	_____
Rinse:	_____	_____
Spotting:	_____	_____
Deodorizer:	_____	_____

### Product Handling

(Place a "X" next to the product that answers the question better)

Which allows less inventories:	_____	_____
Which has cheaper shipping costs:	_____	_____

**CleanCraft Products, Inc.**  
800-525-3261  
www.cleancraft.com

### Environmental Concern

(Place a "X" next to the product that answers the question better)

Which is considered a "Green" product:	_____	_____
Which product could be more "Marketable" to your customers:	_____	_____

### Productivity

(Place a "X" next to the product that answers the question better)

Which product cleans better:	_____	_____
Which product cleans quicker:	_____	_____
Which product is easier to use/train:	_____	_____

**Total No. "X":** \_\_\_\_\_      \_\_\_\_\_      Which product has more "X"s?

**The product with the most "X"s above may be the right choice for your business!**

### Time Savings = \$\$\$

(Complete this section if you would like to see if Code: Green can save you \$\$ in time savings.)

(Note: This section only takes Time Savings into consideration. It does not calculate other costs you may save such as: Inventory, Shipping, etc.)

Setup (Minutes x Hourly Rate / 60 min) - mixing, container filling, etc for all products used	_____	_____	<b>Setup Savings:</b> (Current Product - Code: Green)	_____
Labor (Minutes x Hourly Rate / 60 min) - your hourly labor rate	_____	_____	<b>Labor Savings:</b> (Current Product - Code: Green)	_____
			<b>Total Time Savings:</b>	_____

# Code: Green Comparison Worksheet (EXAMPLE)

Rev. 1

This worksheet will help you identify if **Code: Green** will be beneficial to your cleaning process. Choose your most versatile product you currently use today. Compare this product against **Code: Green**.

## Current Product      Code: Green

### Product Usage

(Place a "X" next to each category you used your chemical. Place a "-" next to each category you needed another product to complete this task)

Pre-Spray:	x	x	
Traffic Lanes:	x	x	
Extraction:	-	x	<b>EXAMPLE !!!</b>
Rinse:	-	x	
Spotting:	-	x	<b>EXAMPLE !!!</b>
Deodorizer:	-	x	

### Product Handling

(Place a "X" next to the product that answers the question better)

Which allows less inventories:	_____	x	
Which has cheaper shipping costs:	_____	x	

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### Environmental Concern

(Place a "X" next to the product that answers the question better)

Which is considered a "Green" product:	_____	x	
Which product could be more "Marketable" to your customers:	_____	x	

**EXAMPLE NOTES:**

Code: Green has 13 X's, while my current product only had 2 X's.

Code: Green has many more benefits than my current product.

### Productivity

(Place a "X" next to the product that answers the question better)

Which product cleans better:	_____	x	
Which product cleans quicker:	_____	x	
Which product is easier to use/train:	_____	x	

**Total No. "X":**          2             13         Which product has more "X"s?

**The product with the most "X"s above may be the right choice for your business!**

### Time Savings = \$\$\$

(Complete this section if you would like to see if Code: Green can save you \$\$ in time savings.)

(Note: This section only takes Time Savings into consideration. It does not calculate other costs you may save such as: Inventory, Shipping, etc.)

Setup (Minutes x Hourly Rate / 60 min) - mixing, container filling, etc for all products used	\$5.00	\$2.50	<b>Setup Savings:</b> \$2.50 (Current Product - Code: Green)
Labor (Minutes x Hourly Rate / 60 min)	\$100	\$87.50	<b>Labor Savings:</b> \$12.50 (Current Product - Code: Green)

**Example Notes:**

Hourly Rate = \$50.00 / hr. You can use whatever you think your hourly rate should be. Maybe what revenue you want per hour, or what your employee labor cost is per hour?  
Current Product: Setup - 6 minutes, Labor - 120 minutes  
Code: Green: Setup - 3 minutes, Labor - 105 minutes

**Total Time Savings:**         \$15.00   

**Example:** Code: Green saved me \$15.00 on this job!!!